COLLABORATION SKILLS & STRATEGIES:
A WORKSHOP FOR ENVIRONMENTAL LEADERS

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List of Participants
Objectives of the Workshop

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San Pedro River case summary
Bryan, Wondolleck & Yaffee, “Tragedy Averted: The Promise of Collaboration”

2. Negotiation: An Essential Element of Collaborative Processes
Road to Ranamas: Background Information for All Parties
Negotiation Principles
Checklist for Inventing Options

3. Strategic Assessment: Deciding Whether to Participate
Assessing Whether to Participate: Overall Questions
Assessing Whether to Participate: Detailed Evaluation

4. Effective and Accountable Collaboration: Structuring the Process
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5. Identity and Characterization: An Obstacle to Effective Collaboration
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6. Effective and Accountable Collaboration: Managing the Process
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7. Tying It All Together: Guiding Principles
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8. Evaluation and Additional Resources
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Recommended Readings, Resources and Additional Training

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