## COLLABORATION SKILLS & STRATEGIES: A WORKSHOP FOR ENVIRONMENTAL LEADERS

## **OVERALL OBJECTIVES**

- 1. To determine the needs of environmental NGOs as they deal with collaborative processes in natural resource management, and to assess how those needs might be met.
  - ◆ Current understanding: How well do staff and volunteers understand negotiation and collaboration? Are these important skills for them to develop? How are these topics best framed to make them relevant and compelling?
  - Foundational needs: What are ways to build capacity broadly across the NGO community? What content is needed?
     What is the best way to convey it?
  - ◆ Situational needs: What assistance would you need if you were walking into a collaborative process tomorrow? What form would it be in?
  - Current opportunities: How do groups currently get this information, training and assistance?
- 2. To try out a variety of teaching techniques
  - Case studies
  - ♦ Role play simulation
  - ♦ Sequential situational exercises
  - Facilitated discussion
- 3. To help workshop participants learn (or refresh):
  - Negotiation skills
  - ♦ Collaborative process design and management
  - Strategic assessment