COLLABORATION SKILLS & STRATEGIES:  
A WORKSHOP FOR ENVIRONMENTAL LEADERS

OVERALL OBJECTIVES

1. To determine the needs of environmental NGOs as they deal with collaborative processes in natural resource management, and to assess how those needs might be met.
   ♦ Current understanding: How well do staff and volunteers understand negotiation and collaboration? Are these important skills for them to develop? How are these topics best framed to make them relevant and compelling?
   ♦ Foundational needs: What are ways to build capacity broadly across the NGO community? What content is needed? What is the best way to convey it?
   ♦ Situational needs: What assistance would you need if you were walking into a collaborative process tomorrow? What form would it be in?
   ♦ Current opportunities: How do groups currently get this information, training and assistance?

2. To try out a variety of teaching techniques
   ♦ Case studies
   ♦ Role play simulation
   ♦ Sequential situational exercises
   ♦ Facilitated discussion

3. To help workshop participants learn (or refresh):
   ♦ Negotiation skills
   ♦ Collaborative process design and management
   ♦ Strategic assessment

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